

# NEWSLETTER

## A message from Lou O'Brien

Last year was an exciting time for NRC as the Company welcomed some new members to the Senior Management Team. Paul Taveira joined as CEO and President followed by Bob George as Senior Vice President of US Domestic Operations and myself as Senior Vice President of Sales and Marketing. Over the last few months we have been working closely and developing strategies to ensure we are in the best possible position for growth throughout 2016.

Additionally, we have been working with Senior Managers and the different Business Units to implement a number of cost saving measures to ensure we are supporting the needs of our clients and tackling the challenges of the industries we work in.



Over the past few months we have maintained our excellent safety record and completed various successful projects globally - you'll be able to read about some of these projects in this newsletter. From Alaska to the Republic of Georgia, we've been providing our environmental, industrial and emergency response solutions safely, environmentally sensitively and to the highest standard.

Within the newsletter you'll also be introduced to a number of new recruits who have recently joined NRC, hear about some internal promotions and employee development / training and the recent trade shows and workshops we have taken part in.

Enjoy the read and as ever, feel free to reach out to me at LouOBrien@nrcc.com.

Lou O'Brien

Senior V.P. Sales & Marketing

Excellence in Environmental & Emergency Solutions

## **New Recruits Within NRC**

## Mark Kelly - Senior Operations Manager, NRC International

Mark Kelly joined the International team in October 2015 as the Senior Operations Manager. He is responsible for overseeing and offering management support for all OSR and ER activities as part of the Technical Services Department. Mark has 24 years in ER Operations with 12 years' experience in OSR. He reports directly to Neil Challis, Sr. Vice President, International and is based in our Oldmeldrum (Scotland) branch. Mark enjoys driving and often opts to take the scenic route between Scotland and Milton Keynes which is approximately 506 miles.

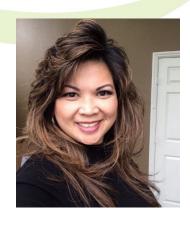


### **Gulzat Kagazova - Paralegal, NRC International**

Gulzat joined the Milton Keynes team in November 2015 and she will be offering legal support to the International Group. Gulzat has a broad law discipline including a BA in International Law, a Master's degree in International Relationship and Diplomacy, as well as a Master of Laws (LL.M) degree. She is also multi-lingual, fluent in Russian and Spanish with intermediate proficiency in French and Japanese. Outside of work, she enjoys good movies, a glass of wine and raising her two beautiful children Carla and Alina.

## Jessica Drake - General Manager, NRC West, Alameda, CA

Jessica Drake has joined NRC as our new General Manager of the Alameda branch in the Environmental Services, West Division. Jessica comes to NRC with vast industry experience working in the Northern CA and Nevada regions. For the past 14 years she has held various management positions overseeing bids and proposals to customer service and business development; and held the position of Northern CA Technical Services General Manager for the last 10 years. Jessica has a Bachelor of Science (BS) Degrees in Computer Information Science and Business Administration.





#### Kathryn ('Kat') Maloney – Treasury Manager

Kathryn Maloney has joined NRC as Corporate Treasury Manager. Kathryn has extensive Treasury and Cash Operations experience. She recently was the Treasury Manager of New York based firm providing integration, direct enrolment, premium billing, and server solutions for insurance carriers including state health insurance exchanges. In addition to her Treasury roll, Kathryn will also manage and oversee the Corporate Accounts Payable team. She is based out of Great River, NY

# NRC Welcomes New Additions to our Growing US Domestic Sales Force:



Andy Tierney – Global Business Development Executive

Andy Tierney has joined NRC as Global Business Development Executive. Andy is responsible for developing key corporate-wide relationships in the oil & gas sector. In his role, he is looking forward to building strong partnerships with key customers supporting all divisions and service lines. Andy joins us with over 20 years of senior corporate international level sales experience to include 12 years in the environmental sector.



Darren Benson – Senior Business Development Executive

Darren Benson recently joined NRC as Senior Business Development Executive. Darren is responsible for developing key corporate-wide relationships in the transportation industry with a primary focus upon the rail industry. Additionally, Darren is responsible for increasing NRC's share with 3rd party administrators and spill management companies, insurance, as well as some select oil & gas where previous relationships exist. Darren comes to us with over 10 years of sales and project management experience in the emergency response and environmental services industry.



Noi Tran - Business Development, Pacific Northwest

Noi Tran joined NRC's sales team in October 2015 and brings over 10 years of progressive experience in business development, sales, operations, and marketing functions across the environmental, industrial, and analytical industries. Noi's strong business acumen and leadership qualities will support the growth of NRC sales in the Pacific Northwest with focus on business development strategies and cross-selling services. Noi holds an MBA from the University of Phoenix.



Tim Nickell - Business
Development, Pacific Northwest

Tim Nickell has recently joined NRC's sales team and will be based in Seattle to support the Pacific Northwest region. He brings 12 years of project management experience in the environmental, health, and safety industries specializing in meeting technical needs of clients. Tim will be tasked with leading our sales effort in Seattle and working closely with our operational teams. Tim has a Master's Degree in Public Administration from the University of Washington.



Jeff Chase - Business Development, Northern California

Jeff Chase comes to NRC with over 15 years of professional experience in the industry specializing in sales process, teamwork, OSHA / EPA / DEQ regulatory compliance, and project management. Most recently a National Accounts Manager for a large national environmental service provider, Jeff will lead NRC's sales efforts in the Northern California region. Jeff attended California State University where he studied Mass Communication.



Jim Cawthern - Business Development, Northeast

Jim Cawthern brings over 22 years of environmental industry experience to NRC, with an extensive background in the management of non-hazardous and hazardous wastes. Jim possesses valuable expertise in transportation and disposal services and will support NRC's Domestic sales team in the Northeast region. Jim holds a BS in Chemistry and Biology from West Chester University.

## **NRC Turkey Organizes Annual MOIG Workshop**

NRC Turkey and Botas International Limited (BIL) hosted The Mediterranean Oil Industry Group (MOIG) Oil response Workshop in Adana, Turkey from 17 to 19 November 2015. The annual workshop brought together MOIG members, technical partners, national authorities, regional and International oil spill responders, manufacturers, research and development institutions, and key personnel from the Oil and Gas sector from all over Turkey.

The main objectives of the workshop were to enhance communication and expert networking, recognize

regional efforts, response expectations, and to establish key recommendations.

A total of 55 participants attended the workshop with all participants visiting the NRC Turkey Tier 2 OSR base and the BIL Fire Fighting Station at the Ceyhan Marine Oil Loading Terminal. Attendees received a tour of the Ceyhan Marine Terminal and had the opportunity to observe a Tier 2 OSR exercise and number of static and interactive demonstrations highlighting the deployment and management of oil spill and fire fighting resources.









# NRC Expands Oil Spill Coverage in Argentina and Uruguay

NRC has expanded its Oil Spill Removal Organization (OSRO) services to Tank Vessels trading to Argentina and Uruguay. This program provides NRC clients with the convenience of pre-arranged compliance when trading to Argentina or Uruguay and offers our clients with 24/7 access to response resources for immediate deployment in the event of an oil spill incident as well as compliance with both countries' OSRO regulations.

The Uruguayan Coast Guard passed its Maritime Law No. 157 in May of 2015. Argentina has had similar requirements since 2004 when they passed their Maritime Order Annex 18. Both regulations require Tank vessels to have an approved OSRO at least 24 hours before entering an Argentine or Uruguayan ports or at anchorage in Uruguayan waters. The regulations do not apply to Non-tank vessels.

NRC will arrange coverage for its Tank vessel clients through an MOU alliance with CINTRA in Argentina and through GOLANTEX in Uruguay. Both OSROs are fully certified and approved by their country's Coast Guard and operate in all Argentine and Uruguayan ports. Contact NRC's Client Services Department at clientservices@nrcc.com for more information on this South American program.



NRC uses Automatic Identification System (AIS), a satellite maritime domain awareness system, to track its clients' Tank Vessels transiting to Argentina and Uruguay.

# **Sureclean Carries Out Training In West Africa**

Never one to shy away from a project overseas, Sureclean Senior Pump Engineer, Calvin Oliver, recently travelled to Nigeria to carry out some water jetting training.

Calvin spent two weeks in Nigeria training 25 personnel carrying out training approved by the Water Jetting Association.
Water jetting can be the most effective solution when applied to a diverse range of applications including surface preparation, tank and vessel cleaning and cold cutting and is commonly used in the Oil and Gas industry.

Calvin is pictured below with some of the candidates who completed the training.



# Terry Rockwell of NRC's Specialized Response Solutions (SRS) Appointed Vice Chairman to the Emergency Preparedness Issue Team for the Chlorine Institute.

Congratulations to Terry Rockwell for his appointment this past December as Vice Chairman to the Chlorine Institute's (CI) Emergency Preparedness Issue Team. This is a tremendous honor for Terry and a special nod from his industry peers recognizing his leadership and experience in the Industry for handling chlorine and chlorine related incidents. This appointment places Terry in the unique position to be a leader on the Chlorine's Institute's Emergency Preparedness Issue Team.

The CI promotes continuous improvement of operational safety, security practices, and emergency response within the chlor-alkali industry. As a member of the Issue Team, Terry will be in the honorable position of promoting the CI's stewardship and commitment to safety initiatives.

"It is an accomplishment for us to be very proud of," said Bobby Breed, President of SRS. "It also highlights the reason for SRS's recognition in the industry as the "go-to" group for Chlorine incidents and issues. I am so impressed with Terry's years of commitment to the Chlorine Institute, the producers it represents, and his recognition by his peers as the Co-chair of the committee. It is a great accomplishment."

As the Co-Chair of the CI Issue Team, Terry will be working closely with other industry leaders from companies such as Olin, Dow, PPG Industries, Brenntag, and US Magnesium as they work together to address important issues related to chlorine response.

Way to go Terry!



## NRC Alaska nominated for Prestigious Atigun Award

Congratulations to the team at NRC Alaska who have been nominated for a prestigious Atigun Award. The annual Alyeska Pipeline Service Company awards honor innovative work, exciting projects, and shining-star professionals along the Trans Alaska Pipeline System (TAPS). The NRC team have been recognized for delivering a cost effective solution to filtering and cleaning a tanker and recycling the Drag Reducing Agent (DRA) saving around \$89,000 on disposal and replacement costs.

It is a massive achievement to be nominated for this award as it is the highest recognition given by the company. Alyeska is a consortium owned entity by the major oil companies which operate the TAPS including ExxonMobil, ConocoPhillips, and BP.

Well done to everyone involved and all the best with the nomination!

## Flint Hills Tank Cleaning and Disposal Project

NRC Alaska successfully performed Flint Hills Resources 2015 Tank 192 cleaning and waste disposal project at the company's North Pole Alaska facility, a former refinery/ distribution terminal. Tank cleaning and processing work was valued over \$500,000. The job is part of a major waste disposal project that will transport waste from Alaska to Kansas. Slurried tank bottoms were loaded into FHR-provided railroad tank cars and transported by rail and rail barge to an EPA-permitted disposal site in Kansas.

NRC Alaska put together a comprehensive plan including the preparation of all required permits, profiles, and shipping documents to ship 10 rail tank cars, transporting over 200,000 gallons of hazardous waste from Alaska to the lower US 48 states. Rail and Rail-Marine Transport was coordinated by NRC Alaska with the transportation and disposal work for the project valued at over \$750,000.

## Successful Project Completed at Former Patch Petroleum Facility - Rutland, VT

NRC was awarded and completed Phase 2 of the ExxonMobil (EOM) Rutland, Vermont project from Roux Associates of Woburn, MA. This phase of the project included the relocation of an existing air sparge system trailer and expansion of the sheeted cell excavation down to 30 feet below grade. NRC crews moved seamlessly into Phase 2, which was valued at over \$750,000, and when coupled with Phase 1, brings the total contract value over \$2.3mm. NRC's team includes staff from both the east and west regions who have performed very well under strict LPS system guidelines. NRC is also underway on other projects for Roux in Wadsworth, OH and an EOM site in Olean, NY.

## **Skills Assessment at NRC Georgia**

All 13 of NRC Georgia Fire Rescue Team members recently passed an internal skills assessment. The assessment was conducted in two groups; on December the 4th and December 10th, 2015. Four Fire Officers and nine Fire Fighters were assessed in 14 skills. The team was assessed according to NFPA 1081 for Industrial Fire Brigade Member Professional Qualification Fire

Fighter 1 Competency Assessment Standards. We are pleased to announce that they all passed the assessment successfully. Well done to the team!

NRC's crews worked 7 days a week from mobilization to demobilization in support of the critical project schedule without any health and safety incidents.





## The City of South San Francisco Show Appreciation to NRC Team

NRC's and Genentech's joint team won high praise from the City of South San Francisco (SSF) following a quick and efficient clean-up of a flood incident on January 7, 2016 and for their participation in the post flood investigation.

The SSF Environmental Compliance Supervisor wrote: "SSF WQCP Plant Superintendent and Assistant Plant Superintendent, both of whom are working on the investigation on our end, would particularly like to extend their thanks; and we were especially impressed with the cleanup effort, that took place on January 7th. The quickness of response and effectiveness of the NRC/Genentech's team communication during the event have greatly assisted the City personnel involved in the investigation and should lead towards a solution that will prevent such incidents from occurring in the future."

This is excellent feedback for the team. Well done from all at NRC too!

#### **NRC International Refresh**

Back in December 2015, some of the NRC Technology Group had the rare opportunity of meeting up, in person!

The picture above shows Mindia Gablaia, Frank Russo, Chris Cable & Richard Towell at the Sureclean headquarters in Alness where the team were carrying out a server refresh.

This was a great opportunity for some of the team to meet after working closely together for so long.

#### NRC Attends Northwest Environmental Conference & Tradeshow in Portland, OR

On December 8-9, 2015 NRC attended the annual NWEC in Portland, Oregon. NWEC is the Northwest's largest and most comprehensive environmental conference and tradeshow. NRC has been a Sponsorship Level member and exhibitor since 2008. Our participation in 2015 was a wonderful platform showcasing our continued strong presence in the Pacific Northwest and was a great opportunity to introduce Portland's new Business Development Manager; Noi Tran, who brings over 10 years of Environmental and Industrial experience to her new job at NRC. Noi and the exceptional Portland Operations staff met and networked with a variety of folks from various industries













# NRC Turkey Completes Winter Survival and Fire Warden Training

Over December 23-25, 2015, the NRC Turkey CMT OSR Base Team attended Winter Survival and Fire Warden Training held by Botas International Limited (BIL) and BTC in Ceyhan, Turkey. The winter survival was carried out in modules including winter search and rescue and load supporting and stabilization.

The Fire Warden Training



consisted of Basic Fire, Fire Room and Utilization, Fire Types, Using Hose and Hydrant, the Industrial Fires, Smoke Room, Flashover Factory Fire, and Practical Trainings; which was provided by the BIL Fire Department. Both trainings were successful and a great opportunity to learn how to act in an emergency fire as well as winter survival in remote areas.



## **Sureclean Mobilizes Equipment to UAE**

NRC International has expanded its in-country service capabilities in the Middle East with the mobilization of an equipment package to NRC's new Abu Dhabi base in the United Arab Emirates (UAE). The added equipment will enhance NRC's Middle East industrial services capabilities for this region.



The picture above shows water jetting, vacuum transfer, and tank cleaning equipment leaving the Oldmeldrum base set for its new home in Abu Dhabi.

There has also been some cross training taking place between Sureclean and NRC personnel ahead of a demo day which took place Tuesday, January 26, 2015 at the Abu Dhabi facility to showcase NRC's Industrial Services capabilities to our current client base.

NRC Compliance Responded to Barge Collision due High Flood Waters on the Mississippi River.



High flood waters on the Mississippi River in early January caused a barge carrying Ethanol to hit a bridge abutment in Helene, Arkansas.

High flood waters on the Mississippi River in early January caused a barge carrying Ethanol to hit a bridge abutment in Helene, Arkansas on January 11, 2016. High river water made the river current very unpredictable pulling the barge into the bridge; however the tug Captain was able to clear the bridge and steer the barge on to its port side bank and held the barge in place. NRC and its ICN subcontractor, B&P Enterprise, responded with, responders, boats, and boom and safely boomed in the barge until it was released from its position avoiding any major release of product.

# Further Education achievements for NRC International's HR Department

# Yolanda Chavi - Group HR Manager (International)

Congratulations to Yolanda who graduated on January 20, 2016 with a Masters in Business Psychology and with a Commendation for her achievement. Yolanda would like to thank all participants from the International Division who took part in the survey for her dissertation entitled: A study of employees' job satisfaction and psychological contract when undergoing organizational change: A case of NRC International. Yolanda notes that her master's degree has already been put to good use as most of the modules covered important areas that are part of her current remit including: Performance Appraisal and Identifying Talent, Leadership, Change and Consultancy, and Wellbeing.





Congratulations to NRC
International Business
Development Manager Mo
Hassan who married Poussy
Khaled in Cairo on November 26.
Hope you had a great honeymoon in Indonesia and Malaysial

# Pansee Kamal – HR & Administration Officer, NRC U.A.E.

Congratulations to Pansee who was recently certified by HRCI as a Human Resource Business Professional (HRBP®), a global competency-based credential that is designed to validate professionallevel core HR knowledge and skills. The credential demonstrates mastery of generally accepted technical and operational HR principles. Independent of geographic region, the credential complements local HR practices. Pansee was also awarded a partial scholarship by UNICAF for an MBA at the University of South Wales. She started the course this month and expects to complete in 2017.



Well done to Yolanda and Pansee from everyone at NRC!

# Wrangell Junkyard Site Clean-up

NRC Alaska was awarded a comprehensive site clean-up project for a former junkyard site in Wrangell, Alaska, located along the state's southeast coast. The project is part of NRC's blanket contract with the Alaska Department of Environmental Conservation (ADEC). NRC assembled a multidisciplinary/ multi-regional team to capture this T&M project, which includes an initial contract value of over \$3.7mm. NRC will provide turnkey remedial services for the project including the development of all state approved plans (SPWPP, interim removal, sampling, and site remediation plans), establishment of material staging areas, dewatering and water treatment, on-site lead soil stabilization, excavation, loading, and marine transportation for disposal in the lower 48 of over 6,000 CY of lead and VOC impacted soil. Mobilization activities are scheduled for Q2.

#### **Contact Us**

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